

The Chant

March 2006 – March 2007

John Person (8-82) Medford, OR won the pro division at the World Auctioneer Championship contest held in October in San Diego, CA in conjunction with the California AA annual convention. He took home \$10,000, a championship trophy & ring. **Oscar Jaramillo** (6-01) Tucson, AZ was first runner up in the reserve champion rookie contest.

The South Dakota AA bid calling contest was held in conjunction with the SD State Fair in Huron. The first runner up was **Jud Seaman** (3-94) Rapid City, SD.

Kim Hedrick-Curl (9-88) Belle Fourche, SD children are 13 & 16. I was diagnosed with MS in 1998 & in 2001 I hurt my back at work at the post office. I'm not able to work. Moving to Belle Fourche has been good. I spend time quilting & embroidering. I still auctioneer for a few annual fundraisers.

Cheryl Reed (6-91) North Bend, WA works for AARP full time & events are my day job. I just got married. I do charity auctions. The auction business has opened so many doors for me!

Chuck Whitman (12-90) Spokane, WA was runner up in the Northwest Champion Bid calling contest held in Pasco, WA in October during the Washington AA convention.

John Greaves (6-00) Yellow Jacket, CO turned 81 last yr & did a few dispersal auctions. I have 1 more auction to do, & that is when I sell this place I live at, & downsize to something a little more manageable. I got bucked off my horse 10 days ago, so I suspect GOD is trying to tell me something.

Jim Rossow (6-00) Gillette, WY I'm still working at the coal mine & driving freight truck on my days off. My first auction after school was a fundraiser for hospice. June of 2001 started working for an auctioneer. They do about 10-15 auctions a yr along with 5-6 charity auctions. Jim's wife gave Jim a present of going to WCA.

Bud Willis (6-67) Altus, OK is in vet medicine. He buys & sells cattle.

Ken Kincaide (10-05) Delta, CO had a personal property auction in Dec & Feb. They had 3 hay auctions.

Charlee Mills Kuhbacher (11-06) Oshoto, WY lives in the country & has a salon. She has been busy with that, doing auctions with Dad, **Slug Mills** (3-79) Boyes, MT & chasing 2 sons. (1 yr & 4 yr).

Dennis Love (6-05) Lovell, WY was elected president of the Wyoming Vo- Ag Teachers Association. Aug 24th twin boys were born.

Tim Gomes (6-05) Colusa, CA has been auctioneering once a wk since graduating.

Monte Mathie (12-84) Lake Oswego, OR had prostate cancer 3 yrs ago. After leaving school he & **Gary Just** (12-84) West Yellowstone, MT auctioned furniture once a month for 3 years. The furniture came from England.

Donna Nelson (11-01) McMinnville, OR is still teaching, in the legislature, & doing charity auctions.

Robert Schmidt (6-92) Gravelbourg, SK works with many different auctioneers.

Dwight Gappert (3-77) Bonner, MT specializes in charity auctions.

Calvert Loe (9-83) Ponder, TX has had a sale barn for 15 yrs. He sells cars & livestock every Friday.

Andy Hill (3-86) Roy, WA built a house next to son, **Rob**, (8-94) so we can play grandparents everyday. They do many benefit auctions.

Jack Gregg (9-76) Fort Laramie, WY had a successful auction company in Canada. He had a stroke Jan 2003 that affected his rt side (he is left handed). The stroke didn't affect his memory or speech. We have a home in a small community where Jack gets around in his electric scooter. He has done several benefits since his stroke. Jack just turned 70 last Nov. The Dr's said he wouldn't live, & if he did pull through he would never be able to sit, walk or do anything by himself. We've proved them wrong!!!!

Dan McGowan (8-95) Helena, MT did the NRA Rodeo Calcutta in Feb. at the Blgs Hotel in Billings.

Larry Irvine (12-62) Calgary, AB, former president of Alberta Auctioneers Assoc, celebrated his 90th birthday on Dec 9 with a ride on his horse. Larry has retired from the auction profession he can still “chant” as good as ever. His son-in-law is **Joe Sather** (9-82) Calgary, AB is the owner of a real estate company in Calgary & does a dozen or so charity auctions each year.

Darrell Hommy (6-87) Beaverlodge, AB has been an auctioneer at the Grande Prairie Auction Mart for 15 yrs., runs a yearling cattle operation with his wife, & is a stock contractor & pick up man at professional & amateur rodeos.

Larry Snyder (6-05) Redmond, CA has done has done a dozen charity auctions since school.

Tom McKnight (6-02) Dillon, MT got married in July, 2005. He, also, acquired 3 stepdaughters. I was voted out by 4 girls to get rid of my handlebar mustache. Between my jobs with Beaverhead County High School, Fish Wildlife & Parks, auctioneering (5-7 charity auctions a yr), & being a Dad I have little time to do anything else.

Clint Cord (11-01) & **Merry Noordam** (11-01) Hayden Lake, ID were honored to host the bid calling & ringman contest of the Idaho Auctioneers annual convention at their facility, Showcase Auction. It was a wonderful treat for their “family” of regular auction buyers. Showcase Auction has Friday night auctions every week, plus special sales about once a month, & we’re getting into real estate auctions this spring. Merry & Clint attended classes in Las Vegas where they obtained their CAGA certification for personal property appraisal work.

John Diekmann (6-05) Yerington, NV made the move in June. He did a Ducks Unlimited auction. After that a local auctioneer asked him to help at a county disposal auction. He is working with the gentleman.

Van Kelly (6-01) Midway, UT is Vice-President of Utah Livestock Auction Inc. It grossed just under \$6 million in sales of livestock. We host 12 specialty auctions a yr other than the weekly auctions. I do 38 benefit auctions / yr. Different organizations I sell for include: Rocky Mountain Elk, Sportsmen for Fish & Wildlife, Utah Home Builders Assoc., Friend of the Library, Soldier Hollow Beneficial Foundation, Leukemia & Lymphoma Society, Utah Wool Growers, Boy Scouts. I still live in Midway & work in Park City. We are expecting our first child.

Rudy King (3-05) Arlee, MT is doing a lot of benefits. He sells at the Paublo auction.

Sterling Stayton (6-97) Missoula, MT

helped an auctioneer in Stayton, OR with an estate auction that only had postcards. They sold \$80,000. The most popular postcards were for the holidays. The Halloween ones did the best. They had many that were made in the early 1900 teens. He’s taking a test for assistant director program.

Nelson Crouss (6-05) Richfield Springs, NY had his first farm auction March 18.

Will Cockrell (9-90) Oakdale, CA was in the World Livestock Auctioneers Championship held in Escalon Livestock Market in Modesto, CA on June 17. He was on the TV show called, “Deal No Deal” in December. He won \$62,000.00. He does a lot of benefits & sells at the livestock market. He is still doing a lot of welding.

Levi Tibke (6-04) Carson, ND is still attending college at Dickinson State University majoring in Ag. Business/marketing. I have helped other auctioneers & have done quite a few benefit auctions. In February I auctioneered my first bull sale. It was really fun.

Sam Stoddard (6-05) Gordon, NE had a great year at the livestock market. They sold 12,000 more cattle than the year before. I sell every week, do ring work, & started reading pedigrees at horse sales.

Les Handley (3-60) Coaldale, AB passed away in 1996.

Tricia Hanley (6-05) Keyport, WA said, “I haven’t called an auction, but I do practice, & learned a lot of business stuff at WCA”. Our eBay girl will be speaking at a Women’s show on April 1 at the Kitsap Fairgrounds & Event Center. Her talk was titled “What the Bubbled Wrap has Taught Me....My Journey Through eBay”.

Casey Perman (11-99) Glenham, SD is selling at the Yankton stockyards.

David Wakefield (6-06) Spokane, WA is busy buying & selling cars. He is working at 2 different public car auctions. One is held every other week & the other one four times a year.

Dale Sherman (6-00) Coupeville, WA received a letter from the M Bar C Ranch telling him he was extremely professional & did a great job of keeping the microphone away from the “unknowns” & staying on time.

John Halladay (10-03) Farson, Wy has started a local auction facility.

Scott Higgenbotham (6-87) Lake-land, FL age 40 passed away June 9, 2006. He worked in the auction profession with his dad, Marty.

Jay Voith (6-78) Kuna, ID is the business manager of the Idaho Auto Auction in Boise, ID. **Steve Marlow** (3-89) Boise is the owner of the auto auction. Some auctioneers are **Bret Humphrey** (3-88); **Steve Dorsey** (9-91) Portland, OR; **Doug Petersen** (9-78) Eugene, OR; & **Tate Heinzerling** (10-98) Boise, ID.

Dave Pennington (6-59) Lakeport, CA is 64, & after 47 yrs of auctioneering, I am still in livestock marketing as a career, & also, have frequent misc., estate auctions, & have been performing lien auctions for mini storage companies in 2 counties.

Brentt Carlson (6-06) Spruce Grove, AB is one of the heavy equipment sales representatives for **Michener-Allen** Auctioneers out of Edmonton.

Robert Doan (7-92) Caldwell, ID still works at the livestock market & is doing more auctions on his own.

Rick Elias (3-88) Melville, SK did 75 auctions with Richey Brothers last yr.

Wesley Neer (6-03) Auburn, CA is selling every week at the livestock market. He does quite a few benefits.

Danny Lungal (3-06) Tofield, AB is the territorial manager for Richey Brothers in his area.

Calvin Douglas (6-06) Delburne, AB is selling at an auction in Calgary every week.

Darnel Brown (12-85) Craven, SK is auctioning & is marketing manager at the Heartland Livestock Services in Regina.

Jon Dolieslager (9-89) Hanford, CA owns & operates the Tulare County Stockyard in Dinuba, CA. He built a new facility. **Dan Baumgardner** (3-83) Visalia, CA & **Ken Tompson** (6-80) Acampo, CA auctioneer with Jon. He does equipment auctions, too.

Jason Santomaso (11-96) Sterling, CO was selected as one of the top 30 livestock auctioneers in the world to compete in the World Livestock Auctioneer contest held in Escalon, Ca in June.

Shirley Gillham (6-06) Coos Bay, OR did her first auction 3 wks after school. From the press release in the newspaper, I was hired by an auction barn in Roseburg. The clerk didn't believe that was my second auction. A month later I did a fine arts/antique. The local art museum had me do their fundraiser auction. They invited me to become a member of the board. As a result of that auction, I was recommended to another benefit auction for the local humane society. I'm planning on attending Jeff Stokes seminar of non-profit organizations in January & then an AA 3 day workshop where I will be certified as a benefit auction specialist.

Bob Musser (1-56) Cody, WY has been diagnosed with stage III colon cancer in May.

Curt Pate (12-80) is writing in the American Horse magazine about take home lessons on how to handle your horse. AQHA clinician Curt did 10 free clinics around the US.

Cody Williams (6-06) Reno, NV finished the freshman engineering program at Purdue & I'm starting into the aero classes. I'm getting into classes that I'm excited about. When I'm home I get to sell & ring at the auctions.

Ben Blythe (12-90) Franklin, VA was managing their auction company from 1990-2004. In '04 he took it over.

We received a letter from **Lance Brekkus** (6-89) Maple Creek, SK that he passed away January 9, 2004 from pneumonia.

Ben Barkow (6-04) Conklin, MI is attending a junior college taking marketing.

Araceli Chaidez (3-06) San Diego, CA; **Ramon Campos** (3-02); **John Meekma** (6-02) San Diego, CA; **Alex Miranda** (11-01) San Diego, CA; & **Gerry Spears** (11-01) Tuhla Vista, CA all sell for St Vincent de Paul Villages. They do 10 auctions a week. Out of the 10 are 2 car auctions. The rest are misc merchandise & furniture.

Pam Howard (6-02) Herald, CA recently did the American Heart Assoc black & white fundraiser. **Gene Paine** & I are doing 2 Sunday & 2 Wednesday evening auctions a month. We are also doing 4-5 organization fundraisers per month. I volunteer with the CA State Fair staff in info booth, clerk for judging, & help with mailing. I took on a consulting job to train a lab tech for another utility. I still am working full time at the nuclear plant.

William Dieker (6-920) Amsterdam, The Netherlands sold my auction company to Americans. After the collapse of the internetfunds, I got my company back. We are now the biggest & most profitable European industrial auction company conducting over 200 auctions/yr. We have offices in 10 European countries. Holland, Belgium, France, Spain, Portugal, Italy, Switzerland, Austria, Germany, U.K. & Israel. They are doing a lot of online auctions.

Lori Menger (10-03) Tumwater, WA has of 3-6 had 53 auctions since school. We are starting to run out of seating & parking where we are.

Oscar Jaramillo (6-01) Tucson, AZ & **Chris Huggins** (3-06) Tucson, AZ do the U of AZ 2/mon selling sports, lab, & computers; police auction 1/mo; Junk For Jesus 1/mo –cars; & R&H auctions 2/mo of household. **Don Barton** (4-04) Tucson, AZ sells at the U of Arizona with Oscar & Chris.

Dick Jorgensen (6-06) Oakdale, CA & **Mike Shaffer** (6-06) Jamestown, CA worked together on a benefit for a boy that had cancer. Mike helped with the FFA & 4-H livestock auction. Dick went to an auction in Modesto. The auctioneer made the comment they even let members of the buying crowd auctioneer. I immediately went up & said I had just graduated. He got to sell 10 lots.

Reed Nord (3-80) Rigby, ID was elected to be a director for the Idaho Auctioneers Association.

Marilyn Burns (6-87) Manhattan, MT finished her 3rd year with Certified Auction Institute in Indiana in March. I did a seminar, “Increase your revenue with appraisals,” at the Wyoming Auctioneers convention held in Cheyenne.

Dale Johnson (9-92) Prineville, OR retired from the Federal Government (BLM) March 13. We have opened up a new auction house in Redmond, OR. It is 6000 sq ft. It is named Oregon Auction Service. They are shooting for every Thursday.

Zane Wick (12-92) Richardton, ND works purebred bull auctions & is announcing rodeos.

Matthew Geaney (10-03) Charter Towers, Australia has been working in the family business. Been auctioneering a lot, mostly cattle sales each Wednesday. We recently sold the top price bull of all breed in Australia for \$145,000 at our big country Brahman Bull sale.

Rich Bairrett (3-06) Mesquite, NV signed with a couple of warehouses to take their dented items. My first auction was Oct 7. We’re looking at selling our home & getting into a smaller one.

Yvette Vanderbrink (3-01) Hardwick, MN did a huge estate auction in Ohio with model A, T, & 1932-40 Ford cars. Also, did auctions in Missouri, Wisconsin, Minnesota, & North Dakota. I’m a real estate broker in the state of SD & MN. I went hunting with women of the outdoors at White Lake, SD & it was on TV for a wild Dakota Program.

Lee Hughs (12-84) Rock Spings, WY was inducted into the Wyoming AA hall of fame at the Wyoming AA convention held in Cheyenne.

National AA treasurer, **Scott Musser** (6-76) Kennewick, WA did a seminar, “auctioneering technology & customer service,” at the South Dakota AA convention held in Sioux Falls in June.

Jeff Storm (3-01) Custer, SD was elected president of the South Dakota AA in Sioux Falls.

Jed Kleppen (6-00) Outlook, MT is in his 3rd yr at the U of Idaho taking operation management. Last summer I did an internship at Walgreen’s management program. I announce the soccer games at the U. I love public speaking. I do workshops at the FFA convention, “Sun up to sun up” (preparing people for college & telling them to meet a new person every week that are in different walks of life).

Nathan Easley (6-06) Bradleyville, MO selling at a livestock market. Nathan wrote this poem at school.

Now we’re faced with a great dilemma,
Selling this rake for dear aunt Wilma,
Bid a lot as I call this rake,
So a larger commission I can make.

Jeff Stokes (3-76) Edgewood, WA raised \$4 million at the Celebrity Fight Night that the primary beneficiary is the Muhammad Ali Parkinson Center at Barrow Neurological Institute. Musicians performing were Renee Olstead, Kenny Edmonds, Reba McIntire, Garth Brooks, & Trisha Yearwood.

Brad Wooley (12-59) Little Rock, AR passed away Nov 17, 2006. He was a past president of the National AA, organized the Arkansas AA & was their first president. He was elected to the NAA Hall of Fame.

Richard DeLaat (12-86) Kamloops, BC was 1st runner up in the British Columbia AA. **Robert Kavanagh** (12-85) Walnut Grove, BC was elected secretary; directors- **Harvey Hantula** (3-83) Revelstoke, **Scott Melville** (3-00) Victoria; executive director/editor- **Bill Henke** (6-77) Langley, BC.

Bill Henke (6-77) Langley, BC still active in the auction profession but just doing contract auctions. Just completed an industrial equipment auction for Able Auction that grossed \$750,000 with a 15% buyers fee.

Dan Baumgardner (3-83) Visalia, CA & **Wayne Whittemore** (3-85) Madera, CA had their annual CA draft horse & equipment auction in November. They had the complete sell out of Buck Owens horse drawn equipment. Auctioneers assisting this year were: **Sleepy Avant** (3-98) Aromas, **Joe Gates** (12-86) Rio Vista, **Garrett Jones** (4-04) Los Banos, **Ken Tompson** (6-80) Acampo, & **Ken Tucker** (6-92) Hughson, CA.

Edward Binstock (3-81) Dickinson, ND was featured in the business section of the Dickinson Press on March 16, 2006. The name of his business was inspired by a lesson he learned while attending school. "They emphasized on the letter 'E', which means so many ways of setting your goals in life: enthusiastic, efficient, elaborate, equity & emphasis." After completing the intense course Ed went ahead & did just what the school's motto instructed. "Enter to learn, go forth to serve & that is exactly what I did". Ed has completed 1,500 auctions in the 25 yr. His auction skills have even taken him to the Phillipine Islands, where he & Sid Stromme (3-72) sold heavy equipment.

Ed does farm sales, benefits & really enjoys selling antiques, coins, & Native American artifacts. Ed enjoys collecting fake birds.

Jeff Welborn (3-99) Dillion, MT did a mentoring class for the gifted children at Parkview Elementary School in Dillion.

MT AA elected **Ed Hinton** (12-89) Scobey, MT as vice-president; **Jeff Welborn** (3-99) Dillon as sec/treas; Richard Stahl (12-70) Opheim & **Rick Young** (6-77) Fishtail as directors. **Ed Hinton** was the Bid calling Champion pro division.

Dave Shotts (3-89) Marshall, IL did 12 real estate auctions. He never does them on site.

Scott Musser (6-76) Kennewick, WA is a candidate for the NAA vice president.

Gayle's corner: Thank you for all of your letters & pictures. We enjoyed our trip to AZ in Jan. It was the warmest we've had since going down. We even had our air-conditioner going. We did see the highway worker wearing their carharts. In May we went to Baker, MT to help **Barry** (6-90) with a machinery auction. A half an hour into the auction we had quite a surprise. A Canadian goose decided to join our crowd. She landed right in the middle of the crowd & strutted around like she belonged there. The kids had a ball trying to catch her, almost did. She tried to enter the building but we gently chased her out. She stayed for about 2 hrs & suddenly disappeared. WCA was able to donate \$1045 to the American Cancer Relay for Life. WCA tent site this year was Roping for the Cure. If any of you are around Billings the second weekend in July we'd enjoy having you join us for the all night walk. Jerry's Dad, **Jack** (3-59) Roundup had partial hip surgery on Thanksgiving. He started having a stroke & they were able to give him the medication he needed. He was in the hospital for 3 ½ wks. **Jerry Lee** (9-86) Moses Lake, WA was elected pres of the WA State Weed Assoc. All of you have a great year & remember we don't know what is going to happen tomorrow so do something for someone today!!! Keep those letters coming.

Army Reserve Staff Sgt, **Gary Bruce** (3-86) trains horses in the Ledger, MT area. He is in his second military activation order to Iraq. His email is: ssgarywbruce592ndord.co.apo-ae-09331.

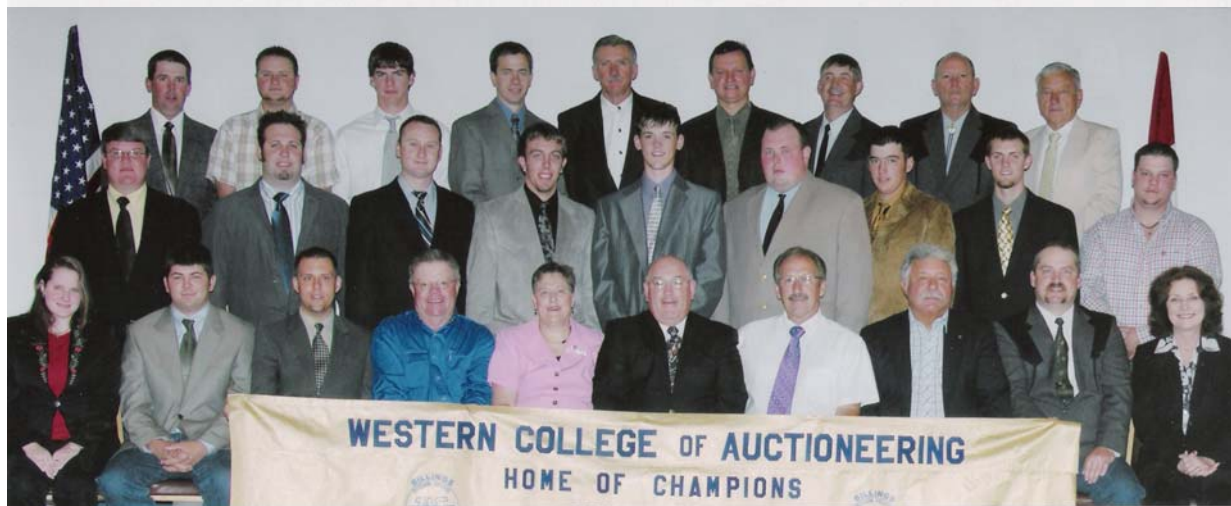


Class 208 Western College of Auctioneering Billings, Montana March 6-16, 2006

Front Row: Diane Haugland, Ambrose, ND; Jerry & Gayle Ellis, Owners; Barry & Garrett Ellis, Inst; Jack Bowser, Inst; Araceli Chaidez, San Diego, CA.

Second Row: Brent Stewart, Kamloops, BC; Clint Crago, Columbus, MT; Chris Huggins, Tucson, AZ; Derek Young, Fruita, CO; Don Mardian, Belle Fourche, SD.

Third Row: Rich Bairett, Mesquite, NV; Troy Blake, Billings, MT; Bill Madison, Chandler, AZ; Cory Holmes, Havre, MT; Ryan David, FrenchCamp, CA; Danny Lungal, Tofield, AB; Brady Cogdill, Whitehall, MT.



Class 209 Western College of Auctioneering Billings, Montana June 5-15, 2006

Front Row: Katy Crossland, Casper, WY; Clay Wing, Hugoton, KS; David Wakefield, Spokane, WA; Ray Granmoe, Inst; Gayle & Jerry Ellis, Owners; Jack Bowser, Inst; Bill Edelstein, Melbourne Beach, FL; Kirk Caldwell, Ft Macleod, AB; Shirley Gillham, Coos Bay, OR.

Second Row: Richard Chumley, Stratford, TX; Jake Baggett, Gresham, OR; Teddy Northrop, Layton, UT; Steven Sparks, Nyssa, OR; Bubba Huizenga, Hitchcock, SD; Nathan Easley, Bradleyville, MO; Calvin Douglas, Delburne, AB; Cody Williams, Reno, NV; Brentt Carlson, Spruce Grove, AB.

Third Row: Jeff Peck, Dalhart, TX; Rhett Northrop, Clinton, UT; Jake Newton, Glasgow, MT; Lloyd Parsons, Lewistown, MT; Ed Spear, Ely, NV; Ron Balkowitsch, Vancouver, WA; Jerry Asmussen, Tonasket, WA; Mike Shaffer, Jamestown, CA; Dick Jorgensen, Oakdale, CA.



Class 210 Western College of Auctioneering Billings, Montana October 16-26, 2006

Front Row: Jason Malaret, West Jordan, UT; Dawn Smart, Seattle, WA; Ray Granmoe, Instr.; Gayle and Jerry Ellis, Owners; Jack Bowser, Instr.; Willie Krueger, Columbus, MT; Nick Krueger, Menifee, CA.

Second Row: Ross Coleman, Preston, ID; Levi Goldade, Timber Lake, SD; Chris Meyers, Greenville, CA; LeRoy Slicker, Cut Bank, MT; Dan Johnson, Bellingham, WA; Brad Caldwell, Fairview, OR; Wes Dennis, Alamosa, CO.

Third Row: Gary Salisbury, Florence, MT; Dominic Frazier, Red Wing, MN; James Stoutjesdyk, Coaldale, AB; Jamie Stanek, Victor, MT; JJ Roll, Spokane, WA; Walt Nelson, Couer d' Alene, ID; Will Meyers, Greenville, CA.



Class 211 Western College of Auctioneering Billings, Montana March 12-22, 2007

Front Row: Ty Zwonitzer, Cheyenne, WY; Jay Godfrey, Rapid City, SD; Barry Ellis, Instr.; Gayle and Jerry Ellis, Owners; Lorne Weaver, Tomslake, BC; Royce McConnell, Dix, NE; Jamie Wood, Sparks, NV; Brian Benson, American Falls, ID.

Second Row: Bill Allen, Billings, MT; John Fox, Lake Forest, CA; Russell Bair, Trona, CA; Tim Terepocki, Princeton, BC; Jake Wipf, Spring Creek, NV; John O'Sullivan, Melbourne, VI; Don Hull, Billings, MT; Justin Niesen, Williams, CA; Deb Wolfley, Fairview, WY; David Sparks, Billings, MT.

Third Row: Mike Schmidt, Grand Junction, CO; Tom Selleck, Sandy, UT; Kevin Walker, Seattle, WA; Frank Turner, Susanville, CA; Jonathan Blair, Chula Vista, CA; Tate Claypoole, Fruita, CO; Kent Watts, Evergreen, CO; Rowdie Prewitt, Fairview, MT; Chip Gregory, Evergreen, CO.